

# Heya, I'm James Apple & I'm looking for work.

## Me in a nutshell

### ABOUT ME

I've worked for near **5 years in sales and management** and tried my best every day to provide excellent results. I've helped push teams to succeed while maintaining an environment that places the concerns and safety of my staff first while ensuring my **guests feel welcome and cared for**.

I have plenty of other mostly irrelevant work experience as well. I've spent time working with a handyman, an electrician and a removalist. I've Freelanced as a designer, and **volunteered in aged care**.

## Assistant Manager -- Macpac Retail Pty. Ltd. 2016 > Present

### SUMMARY

Started at Macpac Macquarie as a casual with a guarantee of 2 shifts a fortnight but quickly proved myself trustworthy and diligent. Rewarded for my effort, I was put in charge of the store for several months while the manager I had worked under had left to start her own business (selling novelty daschund accessories.)

I later moved to the Birkenhead Point branch to help improve another store that had lost its management team. I had great success in my role as outlined below but after finding a replacement team I recently moved up to a much more reasonably priced house in Castle Hill and swapped back to a weekend casual position which I occupy currently.

### SUCCESSSES

- **Brought sales to record levels** through a reinvigorated team spirit for customer service and teamwork.
- Hired and trained an almost entirely new staff, some of which have moved on to work in management themselves
- Won my **stores first highest sales award** over the Christmas period for Australia, competing against 22 other stores
- Beat forecast sales for 9 consecutive months after moving into management
- Reduced stock losses over previous year by **88%**.

## Shift Manager -- Peters Meats Pty. Ltd. -- 2013 > 2016

### SUMMARY

Beginning in 2013, the first job I was on payroll for. I learned all the basics of retail in my first year with Peters. It was very hard work that mostly involved customer service and high-intensity cleaning and food preparation duties. After a year learning the ropes of the industry I was given a boost to a supervisory role, opening and closing the store and managing a small team of casuals on slower days.

### SUCSESSES

- Proved my determination and work ethic by working shifts as long as 16 hours.
- Kept a stable job for 3 years in an extremely high turnover industry.
- Demonstrated my responsibility and work ethic was strong enough to be promoted over other candidates.
- Learned a lot of really cool stuff about meats. Very useful stuff.
- Developed a very level head and calm demeanour with customers and employees.

## Even more things

### AVAILABILITY

I'm available for casual work **Tuesday through Friday**

### REFERENCES

#### **JORDAN HEIDECKER – MANAGER – MACPAC BIRKENHEAD**

My current manager at Macpac. Helped him learn Macpac's product and fundamental management skills. He helped me turn Birkenhead around when I started there.

Shop Phone: **02 9181 1955**

#### **TESSA WATNEY – MANAGER – MACPAC MACQUARIE**

The manager I helped learn the ropes at Macpac Macquarie. She has more combined experience in retail than all the other managers I've known combined.

Shop Phone: **02 9805 0904**